



## Increase Profitability by Lowering Total Cost of Operations

Addressing labor challenges is a critical aspect for the foodservice industry. It has traditionally faced issues like high turnover rates and staffing shortages, which have been exacerbated in recent times by economic shifts and changing workforce dynamics.

These hurdles have prompted Structural Concepts (SCC) to further enhance its strategies, leverage innovation, and pursue new avenues to deliver efficiency and growth to its customers by continuing to offer a wide range of advanced solutions.

Enhancing convenience and speed of service to time-starved shoppers, SCC can help stimulate sales, while lessening the reliance on labor, by utilizing space-saving innovative displays designed to fit any configuration. Its deep portfolio of

self-service options including wall units, endcaps, islands, mobile models, and undercounter units accommodate consumer's desire to make speedy selections and transactions.

Shortages of workers anywhere fresh food is sold can prove to have an inflationary effect. As these locations rely heavily on labor to produce services, Structural Concepts has also employed automation and technology to create not only labor savings but also drive increases in profitability.

The new Autonomous Retail Merchandiser (ARM) offsets labor and operational challenges with a cashier-less transactional system and the ability to streamline inventory management.

The Automated Checkout allows shoppers to browse products directly

on the shelf, have their selections automatically added to the cart, and pay with credit/debit and mobile payment for faster transactions. For the operator, the autonomous solution tracks inventory and requires less labor, resulting in increased productivity.

Not only is SCC the only refrigerated merchandiser manufacturer to design and offer a complete smart solution for autonomous shopping, the ARM has the lowest total cost of ownership as compared to other automated models in the market.

To learn more about how Structural Concepts is Delivering Fresh. Always. by reducing the reliance on labor while driving sales, please go to

[structuralconcepts.com](http://structuralconcepts.com)

### No Employees, No Problem

The Autonomous Retail Merchandiser Offsets Labor and Operational Challenges Like No Other Merchandiser

#### 100% SECURITY / 100% INVENTORY MANAGEMENT CONTROL

- Operates seamlessly in remote locations
- Safe and secure cashier-less transactions
- Holds 23% more product than other models; Fewer and easier restocks
- Simplest and lowest flat fee structures
- Easy integration with existing payment systems
- Accepts most methods of payment
- Lowest overall operating costs

**Automated Checkout + Streamlined Inventory Management = Less Labor, Increased Productivity and Higher Profits.**



## Structural Concepts®

DELIVERING FRESH. ALWAYS.™



To learn more about how Structural Concepts is Delivering Fresh. Always. by reinventing the autonomous food service experience, go to [structuralconcepts.com/arm](http://structuralconcepts.com/arm)